

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Greater 18-214C – Security Risk Assessment Services Consultant

This request is to approve the recommendation to award Request for Letters of Interest (RLI) 18-214C – Security Risk Assessment Services Consultant to Safe Havens International Incorporated. Contract term: June 12, 2018 through October 31, 2018. A spending authority up to \$899,700.00 is requested.

On March 9, 2018, Governor Rick Scott signed the Marjory Stoneman Douglas High School Public Safety Act into law. This Act requires school districts to complete a school security risk assessment at each school district and public-school site in the state, in accordance with the newly created section 1006.1493, Florida Statutes. Section 1001.212(1), Florida Statutes, states that the school security risk assessment shall also be available for use by charter schools. The Florida Department of Education (FLDOE) has established the Florida Safe Schools Assessment Tool (FSSAT) to meet these requirements. In a letter to the school district superintendents dated March 23, 2018, Governor Scott outlined several deadlines that the school districts must meet for implementation of the new law. Specifically, the governor directed each school district to complete a security risk assessment for each public-school campus by August 1, 2018. The districts must conduct the assessments in consultation with local law enforcement.

On April 27, 2018, Florida Commissioner of Education provided guidance that the FLDOE has established the FSSAT to meet these requirements. All services which require schools to be in session to observe operations can be proposed to be completed in a subsequent phase. All remaining services and phases must be completed by October 5, 2018.

In response, the District outreached big nine (9) national school safety consulting companies (see list below). On April 19, 2018, the RFL was released.

On May 2, 2018, and May 3, 2018, a Bidder's conference was held regarding RLI 18-214C: Security Risk Assessment Services Consultant and four (4) schools were visited. Five (5) consultant companies participated.

On May 23, 2018, two (2) proposals were received from:

- Professional Systems Engineering, Inc.
- Safe Havens International Incorporated.

The Evaluation Committee reviewed and scored both proposals and recommended to award the proposal received from Safe Haven International. The Evaluation Committee members that attended were:

1. Maurice Woods, Chief Strategy & Operations Officer
2. Tony Hunter, Chief Information Officer
3. Jeff Moquin, Chief of Staff
4. Leo Bobadilla, Chief Facilities & Construction Officer
5. Chief Robert Hutchinson, Chief Special Investigative Unit
6. Max Schachter, Parent of MSD
7. Mary Coker, Director, Procurement & Warehousing Services
8. Luis Perez, Purchasing Agent, Procurement & Warehousing Services
9. Michael Gleason, Principal, Whispering Pines Center

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Financial Impact

The estimated financial impact to the District will be \$899,700. The funding source will come from the District's General Fund and will reduce Unassigned Fund Balance. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

Negotiations with Safe Havens International were held with savings of \$10,126.00. In addition, Safe Havens International will provide the following services at no cost to The School Board of Broward County, Florida:

- Safe Havens International will visit the five (5) schools located in the Parkland community for two (2) days, on May 31, 2018, and June 1, 2018, to conduct an expedited preliminary assessment for the schools.
- Safe Havens International will provide an off-site review of physical and electronic security measures for these five (5) schools.
- Safe Havens International will visit the District for one (1) day, on June 6, 2018, to obtain feedback from district officials and community stakeholders with a focus on these five (5) schools as well as to provide a verbal debrief on the assessment findings.

LIST OF OUTREACHED CONSULTING COMPANIES:

COMPANY	CITY	STATE	REMARKS
Chameleon Associates	Woodland Hills	CA	Chameleon brings a unique, no-nonsense approach to school security that begins with a study of the adversary's capabilities against the school. In providing school security consulting and training services, we take into consideration each school's individual needs. They offer sensible and do-able security solutions that mesh with our clients' organizational culture and their practical constraints.
Protection Management	Canton	OH	Protection Management, LLC provides objective and independent security consulting services for corporate and government organizations. Clients are leaders in their respective industries, as well as small and medium-sized businesses in many sectors, including: Education, Retail, Tourism, Government, Hospitality, Transportation, Healthcare, Distribution Centers, Entertainment Industry, Event Centers, Industrial & Manufacturing Facilities, Places of Worship, Recreation Centers, and Warehouses among others. Protection Management has an unrivaled reputation for maintaining and retaining clients as a result of the client's confidence in our security consulting services, our attention to detail, our receptiveness, our on-time and on-budget reliability, our independence and most importantly our professional integrity. Their goal is to develop solutions that protect our clients from preventable losses.

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National School Safety and Security Services	Cleveland	OH	National School Safety and Security Services is a private, for-profit national school safety consulting firm based in Cleveland, Ohio with consultants in Arkansas, Indiana, Florida, Michigan, Ohio, Virginia, and Wisconsin. The company have more than thirty (30) years of pre-K-12 school safety experience and provide professional services on a contracted basis to schools, public safety organizations, youth-service providers, government agencies, litigation firms, and other clients in all fifty (50) states and internationally.
School Security Consultants	Dallas	TX	LaSorsa & Associates team of Board Certified School Security Consultants can provide routine School Campus Security Assessments. These Security, Threat or Vulnerability Assessments should be part of any responsible School Campus administrative program. Some issues routinely overlooked can leave a School vulnerable to violence, theft, damage and the possibility of a major lawsuit.
MaxGuard	Brea	CA	MaxGuard LLC has over twenty-five (25) years' experience behind them in Manufacturing and Engineering some of the most effective physical security structures for Americas Fortune one hundred (100) Companies, their Executives, and the most well-known individuals in America. A security assessment is a service which helps clients to determine how to best protect themselves from current or future threats that they or their industry is, or will be, facing. MaxGuard has been providing the most well – known clients in the U.S. with security assessments for over twenty (20) years.
Jennings Smith Associates	Canton	CT	Jennings Smith Associates offers a holistic approach to School Security, Safety and Emergency Management in support of school districts' commitments to providing safe and secure learning environments for students, teachers, administration, and staff. They are a licensed security firm that has conducted school safety audits and assessments in New York, New Jersey, Connecticut and throughout the United States for the past thirty-five (35) years.

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Professional Systems Engineering (PSE)	Lansdale	PA	(PSE) is one of the most active consultants in security assessment, planning, and design including full implementation of engineering and emergency operations strategies. They have experience in assessments spanning hundreds of buildings in millions of square feet, regularly securing tens of thousands of travelers, employees, teachers, students, and visitors daily including five major cities for one client to large educational campuses including high schools, charter schools, and universities in cities and busy metro counties.
Atlas Safety & Security Design	Fort Lauderdale	FL	America's only architect and criminologist. Thirty-five (35) years of success in architectural security design and expert witness services has resulted in obtaining excellent references. Clients are Attorneys General, GA & FL; Nat'l Institute of Corrections; Miami-Dade County Attorney's Office, U.S. HUD, and large corporations. Atlas Safety & Security Design Inc. is an independent, non-vested, architectural security design, consulting firm that serves Architects, Owners, and Developers in both the private and public governmental sectors. They are specialized in the planning, design, and construction of counter-terror, security, safety, and accessibility features in all types of buildings.
Safe Havens International (SHI)	Macon	GA	SHI is the world's leading non-profit school safety center. Dedicated to assisting schools and their community partners in creating a safer world for our children and those who dedicate their lives to educating them. SHI have K-12 experience that is unmatched in the private sector. The largest school safety firm in the world, their sixty-two (62) analysts have assisted with school security and emergency preparedness assessments for a wide diversity of K-12 schools and school districts as well as six (6) state-wide school security assessment projects. Their analysts have assisted clients with safety, security, climate, culture and emergency preparedness assessments for more than 6,000 public, private, independent, charter and faith-based K-12 school sites over the past fifteen (15) years.